

SANJUL SHARMA

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Senior Platform Product Manager | ML & Data Infrastructure | Kubernetes & Cloud

Senior Platform PM and former cloud engineer with 3+ years building platform products used by internal developer, data science, and analytics teams. I own ML and data platform strategy at PepsiCo, where the customers are internal teams powering consumer insights across a \$2B+ portfolio. Fluent in SQL, Python, and Kubernetes, and comfortable presenting to senior leadership.

EXPERIENCE

PepsiCo

Senior Data Product Manager

Remote, USA

2024 – Present

Data Product Associate Manager

2023 – 2024

- Built PepsiCo's ML forecasting platform from MVP to production, adopted by data science and analytics teams across 18+ business segments. Hit 93% forecast accuracy and grew adoption 50% from MVP.
- Own product strategy and roadmap for PepsiCo's global data lake, the shared infrastructure powering consumer insights for internal developer and analytics teams across a \$2B+ portfolio in all global markets.
- Run platform roadmap intake across downstream PMs, data scientists, engineers, and stewards. Balance ingestion priorities, governance, and use case demand against shared engineering capacity.
- Secured \$3M+ in annual platform funding by running quarterly ROI reviews with senior leadership and defending budget across competing org priorities.
- Designed the standardized ingestion workflow for PepsiCo's data platform, cutting onboarding time for new data sources 40% and replacing ad-hoc requests with a repeatable intake process.
- Defined the platform's end-to-end data product lifecycle from ingestion to retirement, including governance standards and quality controls adopted across consumer data teams.

T-Mobile

Technical Product Manager

Remote, USA

2022 – 2023

- Built T-Mobile's first SMB sales platform from 0 to 1. Hit \$5M+ in transaction volume in month one and 90% CSAT.
- Set product roadmap and feature priorities based on 30+ customer interviews, holding scope against competing stakeholder asks to ship core transaction functionality ahead of schedule.

TCS Consultancy

Cloud Engineer

Remote, USA

2021 – 2022

- Set up Kubernetes clusters for containerized workloads during enterprise cloud migrations, standardizing deployments across environments.
- Owned delivery across the full PDLC on cloud migration projects, from requirements and design through testing, deployment, and post-launch monitoring.
- Used SQL to identify performance bottlenecks across migrated applications, cutting average response times by 50%.

SKILLS

Platform Product Management, Kubernetes, Cloud Infrastructure, Data Lakes, ML Lifecycle, Product Strategy, Data Governance, Big Data, PDLC, SQL, Python, Azure, Synapse, Agile/SAFe, Stakeholder Management

EDUCATION

B.S. Computer Science, University of North Texas, Denton TX | 2021

CERTIFICATIONS

- Product Manager Certification (PMC), 2023
- SAFe Product Manager / Product Owner (POPM), 2025